

About me



SILKE HAHN

Founder & Owner of
VivendaPortuguesa

Born in 1969, I mainly live in Frankfurt, Germany, after several longer stays in Great Britain, France and Belgium. Professionally, for almost 30 years, I have advised and managed relationships with large corporate clients at American Express. The successful negotiation of contracts has been part of my everyday professional life for many years, paired with a strong customer orientation.

Besides my mother tongue German I speak fluent English, Portuguese and French.

And:

I love Portugal! For a few years now, my second home has been the small town of Lagoa in the Algarve. I am deeply immersed in the local lifestyle and have gathered detailed insights about all the Algarve has to offer. I will be happy to share my insider knowledge and insights with you!

Why choose VivendaPortuguesa?

- 01** our **holistic approach is unique**: unlike real-estate agents, we are not solely interested in selling the property itself but want to make sure that you really feel at home by taking equally into account your personal **lifestyle** requirements.
- 02** we are **passionate about the Algarve** and are continuously on the look-out for new lifestyle tips and things that make the Algarve the perfect place to be for you!
- 03** you are uncertain about what would be the best location for you in the Algarve? We will accompany you on your **scouting trip** for you to get a first impression on where you could feel at home.



More reasons to choose VivendaPortuguesa

- 04** you fear your **foreign language skills** are not sufficient to negotiate with the local real-estate agent or seller?
No worries, we manage the negotiation on your behalf in local language, always trying to achieve the best deal for you.
- 05** we have a **professional background** in fulfilling customer expectations paired with successful negotiation and consultative selling skills gained over many years.
- 06** we take care of your questions and concerns **after the purchase** and will be happy to share our professional network of lawyers, architects, craftsmen, language teachers etc.

About VivendaPortuguesa

We support you on your way to finding the **hideaway of your dreams** in the Algarve, fulfilling all of your individual **lifestyle** criteria.

Our holistic service includes

- Continuous tracing of relevant properties
- Sharing of deep insights into everything the Algarve has to offer in terms of lifestyle and infrastructure, based on your individual needs
- Communication with local agents
- Negotiation and finalisation of the purchase contract on your behalf, ensuring that the best deal is achieved
- After-sale service, e.g. contact to local architects, craftsmen etc.

Contact us to learn about
our holistic service

SILKE HAHN



+49 177 4803074



info@vivendaportuguesa.com



www.vivendaportuguesa.com

VIVENDAPORTUGUESA

PROPERTY &
LIFESTYLE CONCIERGE
ALGARVE

**“A House is a House... but
not necessarily a Home”**

-

**unless it provides the
lifestyle that makes you
happy**



VivendaPortuguesa

SILKE HAHN